

Dr. Lal PathLabs Limited records revenue growth of 11.3% to Rs 2,925 mn in Q3 FY2018-19

New Delhi, India, Feb 8, 2019 – Dr. Lal PathLabs Limited (referred to as the “Company”; NSE: LALPATHLAB, BSE: 539524), a leading diagnostic and related healthcare service provider announces their financial results for the quarter ended December 31, 2018

Consolidated Performance Highlights: Q3FY2018-19 vs Q3FY2017-18
Revenue growth: 11.3% at Rs 2,925 mn,
Normalised EBITDA at Rs 706 mn, PBT at Rs 679 mn
Normalised EBITDA margins at 24.1% vs 23.1% last year and
PAT Rs 461 mn with margin at 15.8%

- Operating Revenue increased by 11.3% in Q3 to Rs. 2,925 million vs Rs 2,627 million in the previous year same quarter. Underlying volume growth is 12.1% during the quarter.
- Normalised EBITDA in Q3FY19 grew 16.3% to Rs.706 million from Rs 607 million in the same quarter last year, after adjustment for stock based compensation costs and CSR expense.
- Normalised EBITDA Margin at 24.1% for Q3 FY19 vs 23.1% in Q3 FY18.
- PBT is at Rs 679 mn in Q3 vs Rs 555 mn in Q3 last year.
- Profit after Tax in Q3FY19 at Rs. 461 million as compared to Rs 363 million in Q3 last year.

Financial Overview (Consolidated) in Rs mn

Particulars	Q3 FY19	Q3 FY18	Growth %	YTD Dec' 18	YTD Dec' 17	Growth %
Total Revenue	2,925	2,627	11.3%	9,023	7,901	14.2%
Total Expenditure	2,269	2,061		6,749	5,901	
EBITDA	656	566	15.9%	2,274	2,000	13.7%
Adj for Stock based comp. & CSR cost	50	41		130	95	
Normalised EBITDA	706	607	16.3%	2,404	2,095	14.7%
<i>Normalised Margins</i>	<i>24.1%</i>	<i>23.1%</i>		<i>26.6%</i>	<i>26.5%</i>	
Other income incl. interest	122	71		325	223	
PBT	679	555	22.3%	2,314	1,993	16.1%
<i>Margins</i>	<i>23.2%</i>	<i>21.1%</i>		<i>25.6%</i>	<i>25.2%</i>	
PAT	461	363	27.0%	1,531	1,315	16.4%
<i>Margins</i>	<i>15.8%</i>	<i>13.8%</i>		<i>17.0%</i>	<i>16.6%</i>	
EPS (Basic)	5.56	4.39	26.7%	18.48	15.97	15.7%
EPS (Diluted)	5.55	4.39	26.4%	18.45	15.95	15.7%



About Dr. Lal PathLabs Limited

Dr. Lal PathLabs is a provider of diagnostic and related healthcare tests and services in India. Through its integrated, nationwide network, the company offer patients and healthcare providers a broad range of diagnostic and related healthcare tests and services for use in core testing, patient diagnosis and the prevention, monitoring and treatment of disease and other health conditions.

Dr. Lal PathLabs has built a national, “hub and spoke” network that includes its National Reference Laboratory in New Delhi, Regional Reference Lab in Kolkata and 191 other clinical laboratories, 2153 patient service centers and 5,624 pickup points as of March 31, 2018. Their customers include individual patients, hospitals and other healthcare providers and corporate customers.

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Safe Harbour

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